

Int Travel - Purpose/Destination/Date	No of travellers	Flights	Accommodation	Other
Sydney, Aus - 23-27 Jul 2018 - Attend The HotelsWorld 2018 Conference with NZTE and one day of wrap around meetings with key potential Auckland hotel investors	1	*0	1437.99	210.93
Speaking at SMF 2018. Singapore, 21-26 Jul 2018 (see website for more details)	1	*0	721.73	0.00
Japan Mayoral trip & AsiaPac Cities Summit, Aug 2018 (see website for more details)	1	4401.74	6336.34	2291.07
Sept 2018. Attend the Toronto International Film Festival - screen attraction meetings with production executives,	1	4123.11	4497.36	564.29
Asia Pacific Supplier Workshop, Xi'an, China 3-5 Sep 2018 - meet 15 targeted and invited clients representing international associations with conventions that will rotate within the Asia Pac region, and discuss potential business with these key association decision makers.	1	3390.00	913.08	1420.69
Attend IMEX Las Vegas - America's Worldwide Exhibition for Incentive Travel, Meetings & Events, October 2018. More than 3000 hosted buyers from the US and other countries, with three days of pre-scheduled appointment streams allowing ATEED to target conference and incentive opportunities for Auckland, mostly from the North American market.	1	2198.00	2833.48	751.67
Leveraging The Meg (Warner Bros) Marketing, LA, Aug 2018 - reinforcing Auckland's key part in the making of The Meg, and Auckland's capability as a full service screen production destination	1	9736.88	4240.98	1341.22
Leveraging The Meg (Warner Bros) Marketing, Beijing, Aug 2018 - reinforcing Auckland's key part in the making of The Meg, and Auckland's capability as a full service screen production destination	2	8132.68	3353.25	2338.93
Virtuoso Travel Week, Las Vegas, USA - 5-17 Aug 2018 (see website for more details)	3	19674.69	6046.79	5163.31
ATEED staff member at GridAKL innovation precinct to attend Fukuoka City's Global Business Matching event, Japan, Sep18 (travel paid as part of MOU between ATEED and Fukuoka)	1	*0	631.64	951.71
Tourism team member to attend Grand Pacific Tours Roadshow, Sydney, Aug 2018	1	779.94	1281.69	1316.15
The Meg Marketing, LA, Aug 2018 - media manager support for open media sessions (passing through LA on personal leave)	1	*0	593.00	116.50
For ATEED staff member elected to the Asia Film Commission Network Board to attend network meeting in Busan, Korea). Oct 2018. Important screen industry representation ****	1	2049.57	54.64	809.45
TravMedia International Media Marketplace Tradeshow, Singapore, 15-18 Oct 2018 - attend trade show (Auckland table) and undertake a series of meetings with key Asian and global media, and tourism operators, to promote destination and business-focused coverage of Auckland.	1	1656.54	850.26	427.28
AFCI Cineposium, LA, 20-23 Sep 2018 - screen attraction specialist to attend The Association of Film Commissioners International week - gathering of people who attract and assist screen production globally. Promote Auckland (including events programme) as a filming destination at targeted events attended by production decision makers at all major studios.	1	4950.00	2213.00	137.87
The International Economic Development Council Conference, Atlanta USA, 29 Sep - 3 Oct 2018 - attend event focused on policy and technical components of creating inclusive economic development (a key Auckland Plan 2050 priority related to prosperity for all), opportunity to understand current best practise across global economic development agencies. Receive Auckland's four awards.	1	2504.00	2265.31	999.75

Attend and speak at Host City Glasgow Presentation at World Netball Championships bid (for NZ and Auckland) in Singapore 25 Nov 2018.	1	3990.00	1562.09	177.57
Singapore FinTech Festival 10-15 Nov 2018 - attend the festival (more than 300 exhibitors from more than 100 countries) and support 5 Auckland companies, helping them connect with trade and investment opportunities through meetings with investors and clients, promote Auckland as a fintech investments location.	1	1566.70	1566.95	647.41
China 31 Oct - 15 Nov - Attend the Tencent Global Partner Conference, and China Cup International Regatta; and to carry out visits to ATEED's key business partners and investors networks in China.	2	6649.04	3122.31	6370.40
Nov 2018 - Attend the China International Import Expo (Shanghai), to represent and drive opportunities for Auckland and Auckland businesses; International Sustainability Conference Guangdong, alongside Australia, Netherlands, Norway and UK, to understand the local government's aspirations; and Tripartite meetings (Guangzhou) as part of the development of the Tripartite 2019 Auckland programme.	1	4804.70	1694.44	-7.40
Attend the Inaugural New Zealand Week Dec 2018- a series of screen industry specific events lead by NZ Film Commission to support NZ expanding connections with Key US Studios and independent producers	1	4617.39	354.76	1947.62
City Nation Place Conference, London, 4-11 Nov 2018 - destination marketing as part of development of Auckland's new destination narrative	2	7163.50	3207.64	1947.06
Annual Cities & Regions 4.0 Summit, Melbourne, Australia, Mar19 (see website for more details)	1	982.90	0.00	329.91
For ATEED staff member elected to the Asia Film Commission Network Board to attend network meeting, and also Hong Kong Filmart for screen attraction meetings, Hong Kong, Mar19	1	2287.82	514.72	498.38
Feb19 - Travel to Berlin for the European Film Market as part of the Berlin International Film Festival followed by meetings in LA. Providing networking opportunities and exposure to the international film- marketing industry .	1	6368.35	2318.67	4136.65
Travel to the Gold Coast, Australia for attendance at SportAccord 2019 - Participate in the Host Cities Forum (established at the 2016 SAC) where Auckland and New Zealand have a lead role as the current holder of the Sport Business Best Strategy for a medium sized sports city.	4	**6400.00	0.00	936.35
Recruit UK Skills. London and Manchester, UK, Mar19 - Travel to support Auckland employer partners participating in Recruit UK Skills events, aiming to attract talent in industries with skills shortages	1	6631.51	2454.73	1583.79
Syd,Bris, Melb Australia, Feb19 - Travel to meet Australia tourism trade partners responsible for ATEED's Programmes into the Aus Market and representation at the Tourism NZ regional tourism organisations workshop in Sydney	3	3420.80	4654.19	1857.01
Tripartite, LA & San Francisco, USA, Mar19 - pre Tripartite relationship building (see website for more details)	1	4269.44	4070.24	1407.54
Travel with NZ Volleyball Team to attend the FIVB Beach Volleyball World Tour event in Sydney to bid for the series event and attend meetings. March 2019.	1	897.20	754.64	116.65
Mar19 - Travel to Singapore to attend HICAP - Hotel Investment Conference to meet potential new contacts leading to hotel investment and attraction to Auckland.	1	2655.24	1058.76	372.95

ICCA Asia Pacific, Dubai, 11-14 Nov18 - attend the premier global business events industry conference, with 1000 delegates in attendance. Multiple workshops around bidding and leads, attending global marketing initiatives and general convention bureau marketing, gathering intelligence against competitor destinations and understanding global best practice.	2	11180.00	5538.76	4566.95
AMEX InterACTION, USA, Dec18 - as part of a joint venture, Auckland Convention Bureau staff attend AMEX's internal trade show (60% staff from North American market and rest from around the world). Promote a co-authored white paper on incentive travel to the AMEX staff attending the show and present in a seminar/workshop forum.	1	5315.00	2296.04	1545.81
Jan 2019. Pittsburgh, US. Attend the the Convening Leaders conference as a member of PCMA (Professional Convention Management Association). Attendance of about 3000 delegates, event showcased the latest innovations in event technology, meeting design and business event strategy; 3 days of education and orchestrated networking; provided Auckland Convention Bureau with a timely platform to promote the Chicago-Auckland direct flight for business event clients.	1	6790.00	2538.88	120.19
Sydney, Nov 2018 - Planned sales activity in Australia for Auckland Convention Bureau specialists. Targeted sales call activity to key professionals conference organisers, corporate meeting planners, and association executives to secure business event leads for Auckland and converting opportunities pending.	2	798.00	2424.07	699.34
Association of Film Commission International Week, LA, US. Sept 2018. - screen attraction meetings with producers	2	5478.26	6726.13	3625.74
Apr 19 - Travel to World Travel & Tourism Council 2019 Global Summit, Spain and visit China and USA including Inaugural China-NZ Youth Golf Tournament and Auckland promotion - and on return via USA client meetings in New York, Miami and Washington DC with cruise ship companies and National Geographic society	3	21089.45	7884.76	5327.53
The Select LA Conference and tech business delegation, LA, June 2019 (see website for more details)	3	4424.95	***	2100.63
Asia-Pacific Incentives & Meetings Expo, Melbourne. Feb 2019. Conferences and Incentives NZ organises the NZ stand with partners attending from all over NZ, at least 6 partners attend from the Auckland region. Attracts 3500 buyers and trade visitors - key event provides opportunities to meet new contacts and update Auckland product to our existing clients.	3	2879.59	2368.98	1970.74
Sydney, March 2019. Regional NZ Client Showcase event hosted by Tourism New Zealand . Showcasing convention bureau from around New Zealand at a networking event for 150 Sydney and Brisbane corporate clients.	1	237.38	0.00	0.00
Melbourne, March 2019. Training (General Management Programme at the University of Melbourne Business School for a high-performing manager)	1	870.60	3407.14	581.10
London Sales Calls and IMEX Frankfurt Trade Show (4000 hosted buyers from more than 60 world markets) (see website for more details)	3	18055.40	8598.21	2662.66
Tourism team member to attend the Travel Leaders Network Annual conference & Trade Show, including meetings with key international tourism partners. US, Jun 2019	1	2615.20	2289.47	2241.52
Korea, June 2019. Attendance at 2019 Next Generation Leaders Programme - Flights funded and large portion of other expenses funded and incorporating other meetings and visits in Korea	1	0.00	1099.85	660.88
TransTasman Cities Symposium, Sydney, Australia, Feb 2019 (see website for full details)	1	687.50	1902.24	210.13

*\*Flight booked and paid for in previous financial year*

*\*\* The best value for these trips was in the form of a package, so the cost includes both flights and accommodation for four people*

*\*\*\*Reimbursement claimed in 2019/20 financial year (invoice filed)*

*\*\*\*\*Most flight and accommodation costs paid by the event host*